

TAPAN SIWACH

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Summary

A strategic thinker with 10+ years of experience in Energy sector. Builds long-term relationships; delivered 30+ consulting projects with more than half as repeat business from same clients. A self-learner with 80+ online courses / certificates. Seeking opportunities with an organization that enables my future growth and learning.

Strengths

Business Strategy Data Analysis Project Planning & Delivery Energy Sector

Work Experience

Consultant Shell India Markets 2011 – Current

- Delivered over 30 consulting projects;
 - Received ratings of “exceeds expectations” through client feedback questionnaires on project performance & delivery, communication skills, timeliness and output quality.
 - Exceeded consulting unit’s benchmark on ‘likelihood of repeat client business’.
- Started, led & grew Communications & Campaign Analytics work area for consulting unit.
 - Delivered 11 analytics projects. Trained and mentored 7 colleagues engaged in delivering projects.
 - Handed over the practice to consulting unit with a healthy pipeline (>15 upcoming projects).
- Supported development of Global (Oil & Gas) Supply Model to expand a scenarios driven approach to strategic decision making within the company.
 - Ensured data quality; collection, cleansing and analysis / processing towards the model.
 - Contributed to improvements in model structure and processing.
 - Scripted (VBA) automation of data processing for (near) real-time updates to the model.
- Implemented a semi-automated work-flow to compare over 30 external scenarios to Shell’s internal scenario (World Energy Model).
- Delivered updates on technology trends in Energy sector.
- Authored White Papers on (1) A Quantitative Approach to Defining Competitive Landscape, and (2) Modeling Impact of Data Compression on Global Energy Demand.

Entrepreneur 2006 – 2012

- Financially invested in, and operationally engaged with startups seeking to promote sports, art, architecture, music, health and research.

General Field Engineer Schlumberger 2000 – 2004

- Led and delivered operations for \$10M+ over UAE, Yemen, China and India over 4.5 years with zero LTIs (Lost Time Injuries) and with average operational efficiency exceeding client benchmarks.

Education

MBA INSEAD France

B.Tech, Chemical Engineering Indian Institute of Technology, Delhi India

Other Courses & Certifications

- Shell Training Programs, Workshops: certifications on (1) Competitive Intelligence & Strategy, (2) Advanced Competitive Technology Intelligence and (3) Cost Modeling.
- FutureLearn: online courses in (1) Decision Making Under Uncertainty, (2) An Introduction to Pricing Strategy, and (3) Social Media Analytics.
- Coursera: online courses on (1) Project Management, (2) Budgeting and Scheduling Projects, (3) Managing Project Risks and Changes, (4) Advanced Competitive Strategy, and (5) Financial Markets
- Lynda.com: certificates in (1) Tableau 10 Essential Training, (2) Tableau 10 for Data Scientists, (3) Creating Interactive Dashboards in Tableau 10, (4) Tableau 10 : Mastering Calculations, (5) Applied Economic Forecasting with Big Data, (6) Financial Forecasting with Big Data, (7) Predictive Customer Analytics, (8) VBA in Excel, and (9) Program Management Foundations.
- CLB: English Level 8 (Section scores 8,8,8,8). Perfect scores in oral and written communication.